

West London Economic Prosperity Board

September 2017

Title	WLA Employment and Health Programmes
Report of	Paul Najsarek, London Borough of Ealing Chief Executive
Wards	All West London Boroughs
Status	Public
Urgent	<i>No</i>
Enclosures	<i>None</i>
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Summary

West London boroughs, through the WLA with Ealing as the lead borough, is commissioning a number of Programmes supporting the unemployed people with barriers to employment gain sustained jobs. This report covers two key areas of activity:

1. In June 2016, EPB agreed to delegate the procurement and award of the devolved Work and Health programme across WLA to the CEO of Ealing Council. This report provides an update on the procurement process and next steps
2. Through Delivery Area 1 of the NHS Sustainability and Transformation (STP), WLA officers are working to secure funding from all boroughs and Clinical Commissioning Groups (CCGs) and the Cabinet Office Life Chances Fund (LFC) to set up a Social Impact Bond (SIB) to enable Drug and Alcohol Addiction Service Users to get into work.

Recommendations

EPB are asked to:

1. Note the progress with the procurement of the Work and Health Programme;
2. Invite the successful provider appointed to deliver the Work and Health Programme to attend a future meeting of the Board to present their delivery model.
3. Agree to the establishment of a Social Impact Bond, subject to successfully securing funding contributions, to enable Drug and Alcohol Service users to get into work; and

4. Delegate to the CEO of Ealing Council authority to lead the procurement of a Social Investment Partner and Delivery partner for the IPS employment service for Drug and Alcohol Addiction Service Users, once all funding contributions have been secured and to make an award.

1. WHY THIS REPORT IS NEEDED

- 1.1 The Work and Health Procurement is nearing the award of contract decision; given the tight timetable imposed by DWP, it will not be possible to revert to WLA EPB with the detail of the winning bidder, and, at the same time go-live in the required timescales.
- 1.2 For the SIB IPS D&A, a decision is required as to which borough should lead the procurement of the SIB assuming funding is secured.

2. REASONS FOR RECOMMENDATIONS

2.1 Devolved Work and Health Programme

- 2.1.1 In June 2016, EPB delegated procurement of the West London Work and Health Programme to the CEO of London Borough of Ealing
- 2.1.2 Ealing have conducted a Competitive Dialogue procurement. Final Tenders will be received on 15th September.
- 2.1.3 There are three bidders expected to submit final Tenders from the work done through Pre-qualification, Development of Detailed Solutions; and dialogue discussion. It is likely that three high quality bids will be received on 15th September, all of which will be above the threshold to be appointable.
- 2.1.4 Pursuant to the EPB's agreement in June 2016, the CEO of Ealing Council will award the contract for the devolved Work and Health Programme to the most economically advantageous tender.

2.2 Social Impact Bond (SIB)

- 2.2.1 In October 2016, partners were invited to submit Business Cases as part of the NWL NHS Sustainability and Transformation Plan (STP) for projects that would address the wider determinants of health as under the overall objective of prevention. Priorities included providing high quality employment support for a variety of client groups with health needs.
- 2.2.2 One of the Business Cases with the most convincing return on investment was to put in place an IPS (Individual Placement Support) service for clients of local authorities' Drug and Alcohol treatment services. The DA1 (Prevention) Board prioritised this project for funding.
- 2.2.3 In parallel, the Cabinet Office / DCMS conducted a funding round under the Life Chances Fund, inviting expressions of interest for a Social Impact Bond (SIB) to help people with Addictions gain employment. WLA submitted an application; and will hear very soon whether this has been successful. If so, this will bring in an additional £1.2M of funding. LA CEOs; CCGs, and the JCP are currently being consulted to secure the necessary funding to match the Life Chances funding (LCF).

2.2.4 In order to put in place the SIB and Associated IPS Service, WLA will need to conduct one or more procurement exercises through a lead borough, in this case Ealing Council (as lead borough for the LCF application).

2.2.5 It is proposed that the WLEPB delegates authority to the Chief Executive of Ealing Council to seek a Social Finance Partner and to procure a delivery partner for the IPS service, in accordance with WLA procurement regulations.

3. ALTERNATIVE OPTIONS CONSIDERED AND NOT RECOMMENDED

3.1 None

4. POST DECISION IMPLEMENTATION

4.1 The timetable for contracting the programme is as follows (SIB timeline is dependent on funding contributions being secured).

26th September Scoring of Bids complete (WHP)

9th October Ealing Cabinet paper published – Standstill commences

17th October Ealing Cabinet Decision

31st October end of Call-in

1st November, first date Contract can be signed (WHP)

1st November Commence procurement of SIB D&A

28th February – WHP Go Live

31st March – SIB D&A Go Live

5. IMPLICATIONS OF DECISION

5.1 Corporate Priorities and Performance

5.1.1 Agreed priorities will underpin the boroughs' shared West London vision for growth and action plan; and will inform borough spatial local development frameworks and local plans and associated service business plans towards delivery e.g. economic development strategies and service plans

5.2 Resources (Finance & Value for Money, Procurement, Staffing, IT, Property, Sustainability)

5.2.1 The Budget for the WHP is being provided by DWP Grant, and ESF matched funding. The appointed provider is being assessed on the basis of Most Economically Advantageous tender; and the procurement approach demonstrates that the winning bidder will represent Value for Money. The bidders all presented compelling sustainability approaches, supporting the WLA CFO Sustainability Policy. There are no Staffing, IT, Property implications associated with this report.

5.2.2 The SIB would be 54% funded by the Life Chances fund. Remaining funding would be split between 9 Local Authorities; 9 CCGs and Jobcentre Plus.

5.3 Social Value

5.3.1 All the bidders were invited to identify how they will deliver social value, and all will deliver Social Value including apprenticeships, and volunteering. The

SIB structure would bring in social investment to mitigate the risks to local commissioners of outcomes not being achieved.

5.4 Legal issues

5.4.1 These are addressed in the body of the report.

5.5 Risk Management

5.5.1 A locally led approach offers significant levels of additionality but does require local government to bear increased financial, reputational and political risk to make this a reality.

5.6 Equalities and Diversity

5.6.1 A locally commissioned Work and Health programme will provide services to the unemployed people with Health conditions; a EIA has been completed and no equalities issues have been identified.

5.7 Consultation and Engagement

5.7.1 West London chief executives have been engaged in developing the recommendations in this paper in consultation with London Government and the other London sub regions; and the STP Board

5.8 Insight

5.8.1 N/A

6. BACKGROUND PAPERS

6.1 None